

SOW-7: DATA AND COST SHARING NEGOTIATION

- 7.1 *Contractor* shall propose reasonable and appropriate data and cost sharing terms and prices for each substance listed by the *Buyer*.
- 7.2 *Contractor* shall prepare, as part of the proposed data and cost sharing terms, a table / matrix that details the following for each substance:
- The types of data available or expected to be obtained for each substance
 - The fair market value of available data and the basis for the determination
 - The charges / terms specified by the owner for using the available data
 - The anticipated cost of obtaining missing data through new testing
- 7.3 *Contractor* shall work directly with data holders / owners, and qualified laboratories, to determine the costs listed in 9.2 above. The *Contractor* shall work in the best interest of all registrants to negotiate cost sharing terms that are fair and equitable.
- 7.4 *Contractor* shall be prepared to submit two drafts of the proposed data and cost sharing terms for review and approval of the *Buyer*.
- 7.5 *Contractor* shall supply the *Buyer* with a copy of the agreed upon data and cost sharing terms as an editable electronic Microsoft® Excel® or Word® file.
- 7.6 *Contractor* shall facilitate implementation of the agreed upon data and cost

SAMPLE

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